

# Excerpts From

## FISHERMEN'S CLUB

### Soul Winning Course



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**Introduction:** It is the responsibility of each one of God's children to spread the Gospel of Jesus Christ. It is this effort known as personal evangelism that will grow the church, fulfill God's command, and please the Lord. It is impossible for any Christian of any age to flee the boundaries of this God-given responsibility.

These excerpts from our Fisherman's Club Soul Winning Course will help better equip you for your evangelistic duty.

#### **I. The Soul Winners Preparation.**

- A. **A life surrendered to God.** A Christian who is not living a life surrendered to God will not be an effective soul winner. A life not surrendered to God will harm your Christian testimony and hinder your spiritual effectiveness.
- B. **Pray for soul winning opportunities.** A successful soul winner will realize that a direct and open line of communication to God will open the communication with man (Mark 11:24, Jeremiah 33:3).
- C. **Memorize and internalize Scripture.** Being flamboyant, showy, charismatic, or a smooth talker is not what brings people to Christ. A wise soul winner will realize that your mind does not contain the power necessary to bring about such a supernatural act as salvation (Romans 10:17, Jeremiah 23:29, Hebrews 4:12).

#### **II. The Soul Winner Turning the Conversation.** Holding a conversation is not difficult for most people. It is easy to discuss the weather, family, current events, and politics with people. A soul winner, however, looks for opportunities to turn general conversation into a soul winning situation.

- A. **Directional questions.** A soul winner has the option of using a directional question. Determining which question to use is entirely dependant upon the people and situation.
  - 1. "Were you raised in church?"
  - 2. "Do you have a church that you attend regularly?"
  - 3. Question relevant to setting.
- B. **Share your testimony.** Sharing your testimony gives you the opportunity to show how God is working in real people today. Your testimony should be brief and summarized in the following way:

1. I was made aware of my need.
2. I received Christ.
3. Christ has made a difference (tell a story of interest).

III. **Ask the Key Questions.** At this point of the conversation, it is imperative that you have earned the privilege of asking very searching spiritual questions. Eyes of compassion and a voice of care will help you in earning this privilege. Introduce the key questions by asking the person, “May I ask you a question?” This is the best way to lead into the questions.

- A. **Question 1** – “Have you come to the place in your spiritual life where you are 100% certain that if you died today you would go to heaven, or is this something you are still working on?”
1. If the answer is anything other than “Yes,” go directly to the transitional question using I John 5:13.
  2. If the answer is “Yes,” proceed to question 2 by using I John 5:13.
- B. **Question 2** – “Suppose you were to stand before God and He was to say, ‘Why should I let you into My heaven?’ What would you confidently reply?”
1. If the answer demonstrates a clear trust in Jesus Christ alone, indicate how important it is for all to trust Christ.
  2. If the individual admits he is unsure, go directly to the transitional question.

IV. **Ask the Transitional Question.** “May I take a few minutes and show you, from the Bible, how you can know for sure that you are going to heaven?”

V. **Presenting the Gospel.**

- A. **We are all sinners** (Romans 3:10).
- B. **We fall short of God’s glory** (Romans 3:23). Illustration Grand Canyon.
- C. **Our penalty for sin is death** (Romans 6:23a).
- D. **Christ paid our penalty** (Romans 6:23b). Illustration Birthday Gift.
- E. **Accept Christ by faith** (Romans 10:9,10,13).

VI. **Giving the Invitation.** Ask the person if they would like you to lead them in a prayer telling God they want to receive forgiveness for their sin.

- A. **Prayer** – Pray short phrases pausing after each phrase. “Lord, I confess to You that I am a sinner....I know that I deserve God’s penalty for sin,... but I believe that Jesus died in my place... and rose again from the dead.... I ask You to forgive my sin,... come into my life,... and make heaven my everlasting home.... In Jesus’ name, Amen.”
- B. **Assurance.** Be sure to leave them assuring them of God’s promise to keep their salvation. This is also the time to get them to commit to coming to church and making their profession public.